

# Nest Helping you to support your workforce

Elizabeth Fernando, Chief Investment Officer Philip Brown, Director of Policy and Public Affairs Andrew Oldacre, Senior Strategic Account Manager

24 September 2024

nestpensions.org.uk

# Agenda

1	Investment update
2	Future policies
3	Member dashboard spotlight

#### Housekeeping

- > Time for questions after each session.
- > Please fill out the feedback form
- > Slides will be sent out after the event



# **Investment update**

Elizabeth Fernando

# **Nest key statistics**



Source: Nest in numbers as of end August 2024

# **Nest's in-house experts**



Mark Fawcett CEO of Nest Invest & Managing Director of Investments



Paul Todd Chief Operating Officer



Elizabeth Fernando Chief Investment Officer



Diandra Soobiah Director of Responsible Investment & ESG Integration



Mike Smith Head of Fund Administration



Rachel Farrell Director of Public & Private Markets



Anders Lundgren Head of Public Markets & Real Estate



Stephen O'Neill Head of Private Markets



Charlotte Griffiths Director of Investment Strategic Delivery



Pippa Strutt Director of Brand & External Communications

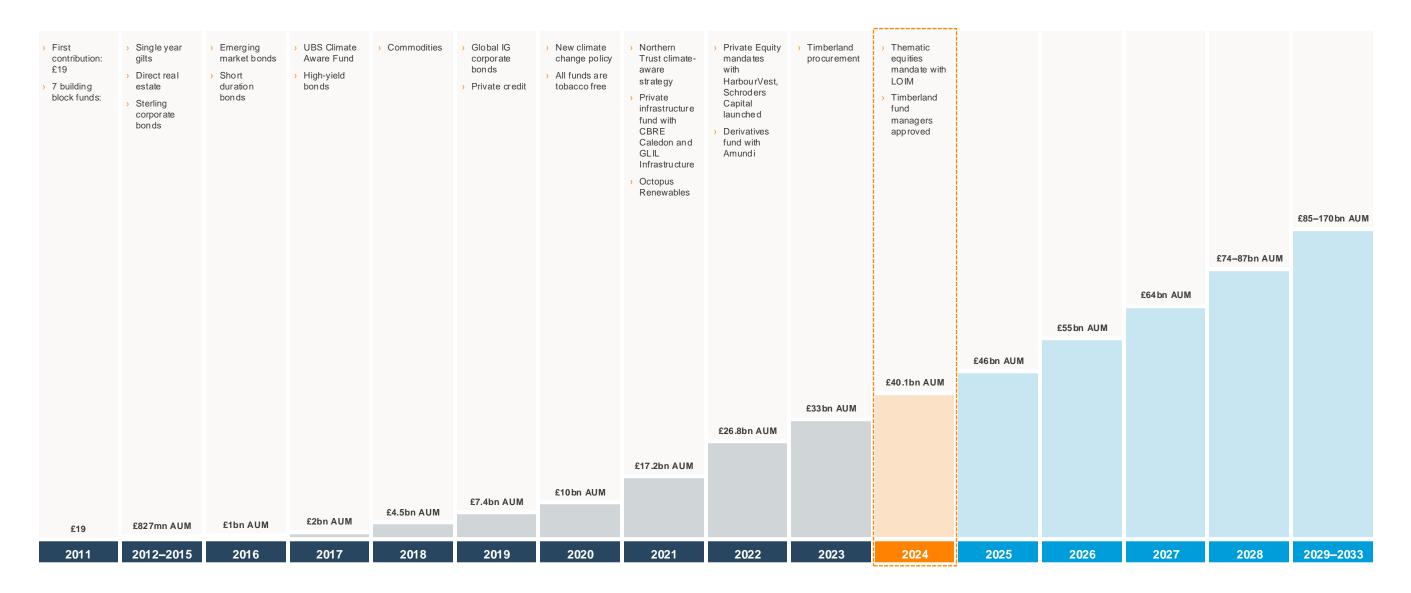


Nick Huntley Head of Investment Technology

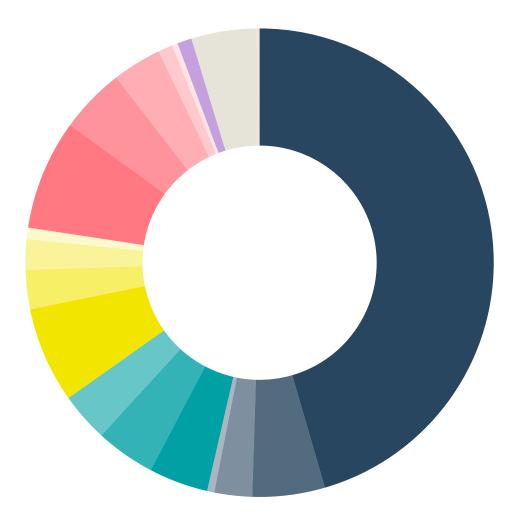


Jiwei Dong Head of Market Risk & Asset Allocation

# **Nest's investment journey**



# **Protecting funds from market volatility**



#### Equities

- 45.5% Climate aware global developed equities
- 5.0% Climate aware global emerging market equities
- 2.6% Private equity
- 0.5% Thematic equity

#### Growth Credit

- 4.1% Emerging market debt
- 4.1% Global high yield bonds
- 3.4% Private credit

#### **Real assets**

- 6.6% Hybrid property (UK direct & REITs)
- 2.7% Infrastructure equity
- 2.1% Infrastructure equity renewables
- 0.8% Property Income

#### Investment grade bonds

- 7.6% Global investment grade bonds
- 4.5% Sterling corporate bonds
- 3.4% Short duration UK investment grade bonds
- 1.0% Short duration investment grade bonds
- 0.4% Short duration GILTs

#### Alternatives

1.0% Commodities

#### Cash

- 4.5% Low risk sterling liquidity
- 0.2% Derivatives

#### One of the most diversified portfolios in the industry

Increased opportunities with private markets, which offer more sophisticated investments

Source: Data as at end of June 2024 (Nest 2040 Retirement Fund)



# In UK assets, Nest has more than £8.3 billion invested.





# By the end of the decade, this is expected to rise to £20 billion.



Hornsea 1 Offshore Windfarm (£204,680,000) with 370 people employed.

Lincs Offshore Windfarm (£36,480,000) owned since 2022.

Sanctuary Buildings, London (£214,000,000) owned since 2020.

Forth Ports, Edinburgh (£13,500,000) with 1,100 people employed.

Clyde Windfarm (£20,710,000) with 50 people employed.

Pingewood Solar Farm (£11,600,000) owned since 2021.

Brigg Biomass Plant, North Lincolnshire (£68,350,000) owned since 2021.

G.Network Fibre Broadband, London (£19,600,000) owned since 2021.

India Buildings, Liverpool (£112,000,000) owned since 2017.

Deansgate Square, Manchester (£49,000,000) owned since 2021.

The Dolphin Shopping Area, Poole (£23,000,000) owned since 2013.

Green Square Accord Social Housing (£9,100,000) owned since 2020.

**BBC Broadcasting House** (£31,200,000) owned since 2003.

Principality Building Society, Cardiff (£19,900,000) with 1,092 people employed.

Thames Tideway Tunnel, London (£4,900,000) with 400 people employed.

Co-Op Group, Manchester (£5,200,000) with 65,000 people employed.

Eversholt, London (£9,900,000) with 115 people employed.

BT telephone exchanges (£9,900,000) owned since 2021.

Unilever, London (£24,700,000) with 6,000 people employed.

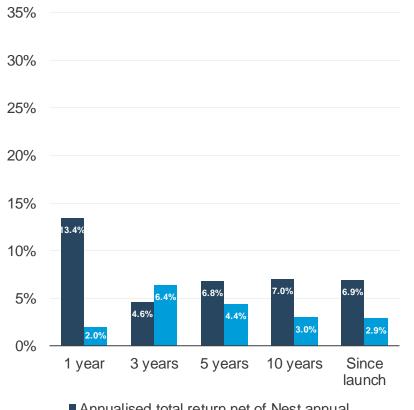
AstraZeneca, Cambridge (£66,800,000) with 8,700 people employed.



# Investment performance as at end of June 2024

#### **Nest 2060 Retirement Date Fund**

#### Foundation phase

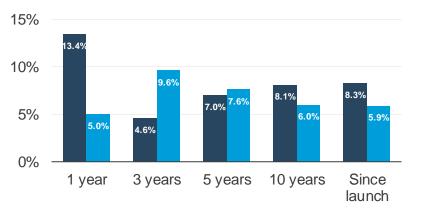


- Annualised total return net of Nest annual management charge
- Benchmark: CPI

Source: Nest quarterly investment report, as at end of June 2024

#### **Nest 2040 Retirement Date Fund**

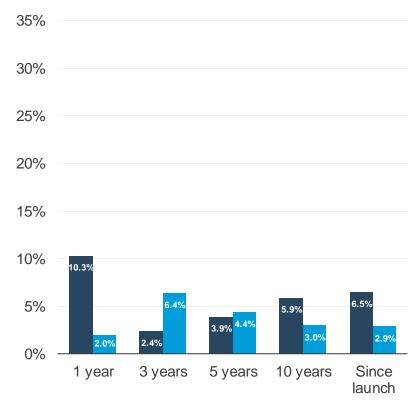
# Growth phase 35% 30% 25% 20%



- Annualised total return net of Nest annual management charge
- Benchmark: CPI + 3%

#### Nest 2024 Retirement Date Fund

Consolidation phase

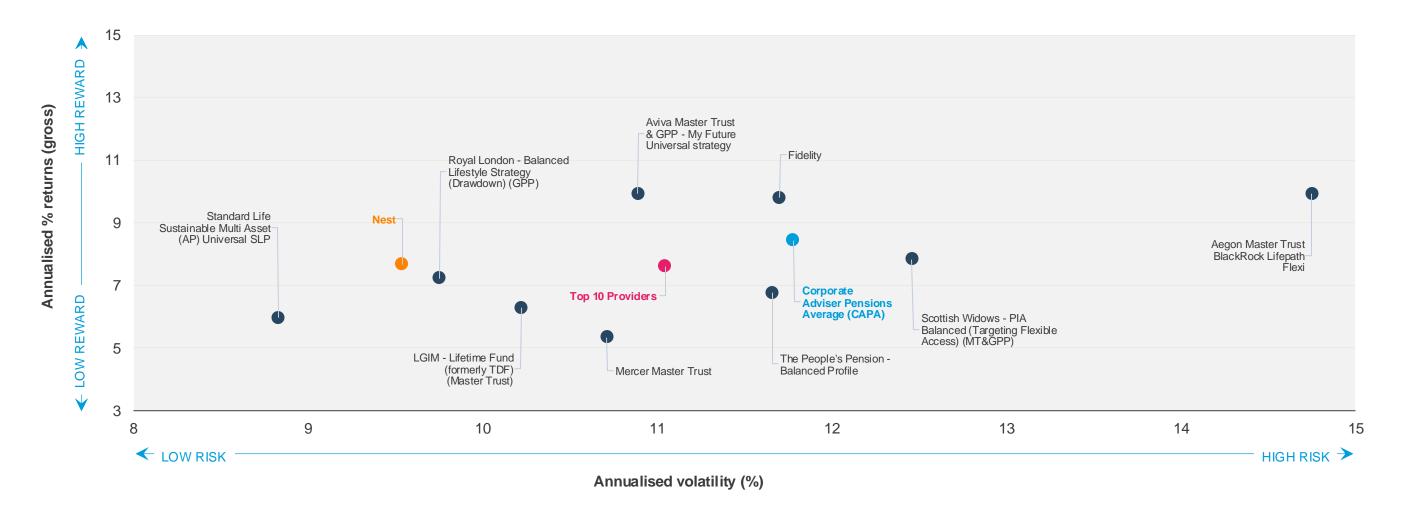


Annualised total return net of Nest annual management charge

Benchmark: CPI

# Nest's investment performance within the market

We are achieving returns broadly in line with the market average and doing so at significantly lower levels of investment risk.



Source: Corporate Adviser Pensions Average (CAPA) data showing five year annualised gross returns and levels of risk for the main default fund(s) of each provider for the asset mix for a member 30 years from retirement age. Data as at 31/03//2024. Corporate Adviser's Master Trust and GPP Default Fund Report, March 2024 shows top 10 providers by as sets under management as: Legal & General, Aviva, Scottish Widows, Aegon, Standard Life, Fidelity, Nest, People's Pension, Mercer and Royal London.

# What have we done on nature and biodiversity?

Deforestation free pension fund guidance and exposure risk assessment

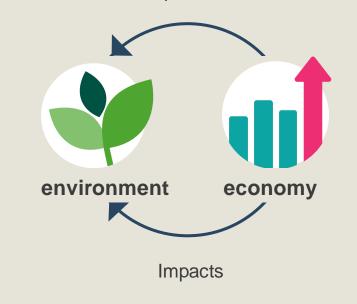
Signed letters supporting legislation for deforestation free gov procurement

Joined Nature Action 100 and will be engaging with 6 companies

Joined microfibre pollution engagement

A stable natural environment provides key ecosystem services which make life possible and that the economy depends on:

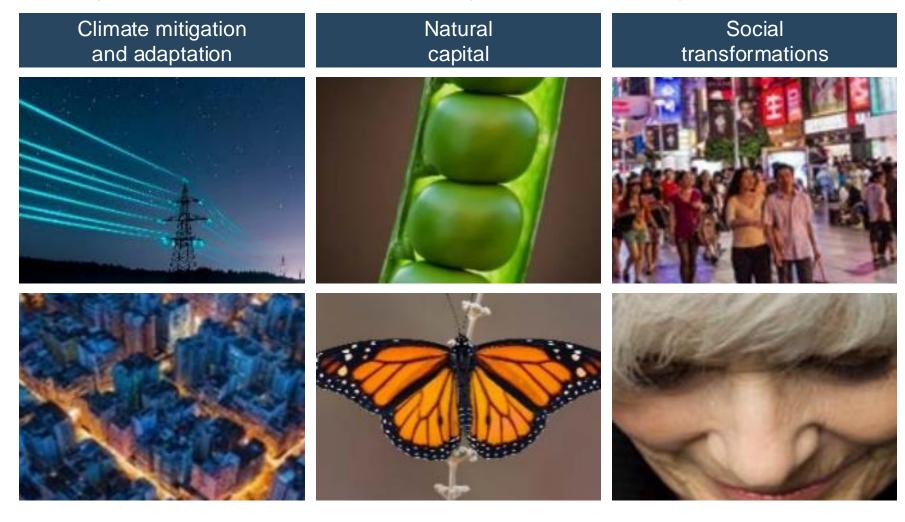
Depends on



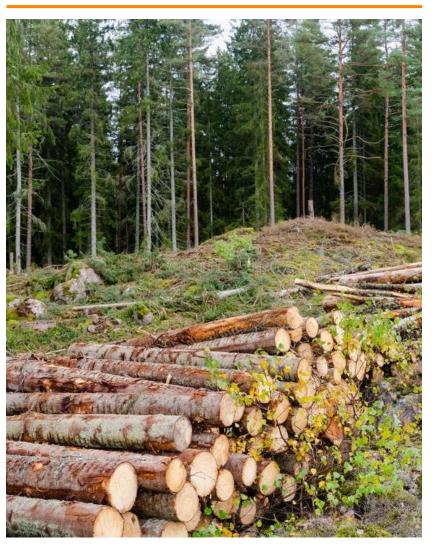
### **New asset classes**

#### **Thematic Equities**

Investing in companies that will benefit from long-term structural changes to the economy.



#### Timberland



# Stewardship – oil majors and banks

Engaged directly with Shell on their climate strategy over the last few years

Voted against directors and supported shareholder resolutions at 2023 AGM.

Downward shift in Shell's climate strategy and row back of targets

Co-filed a shareholder resolution with 26 investors at 2024 AGM



# Shell faces shareholder rebellion over climate activist resolution

Investors including UK's biggest pension scheme agree to back call for oil firm to set bigger emissions targets

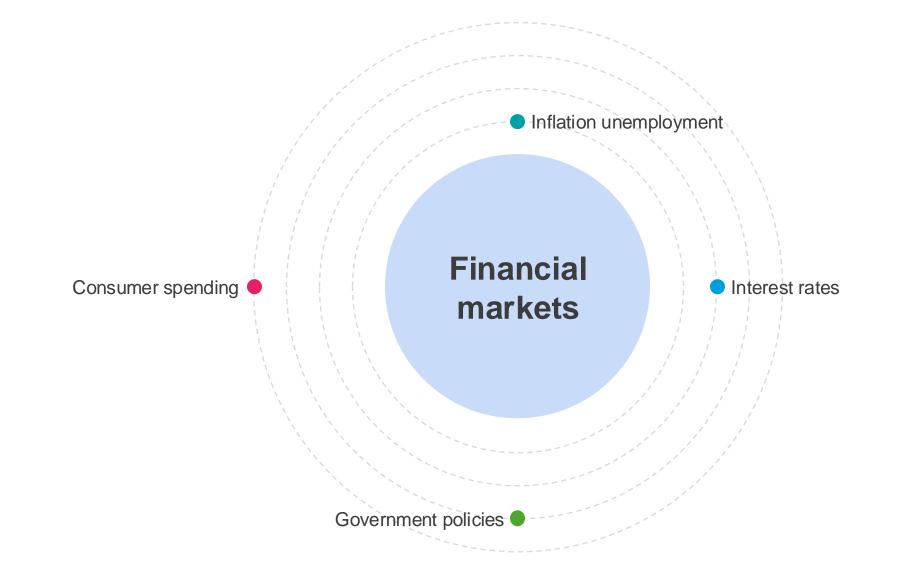
Nest and London CIV to vote against Shell amid fossil fuel concerns



Shareholder victory: Barclays to cease funding new fossil fuel projects

# **External factors influencing markets**

Anticipation of the future state of economy determines the strength of market performance

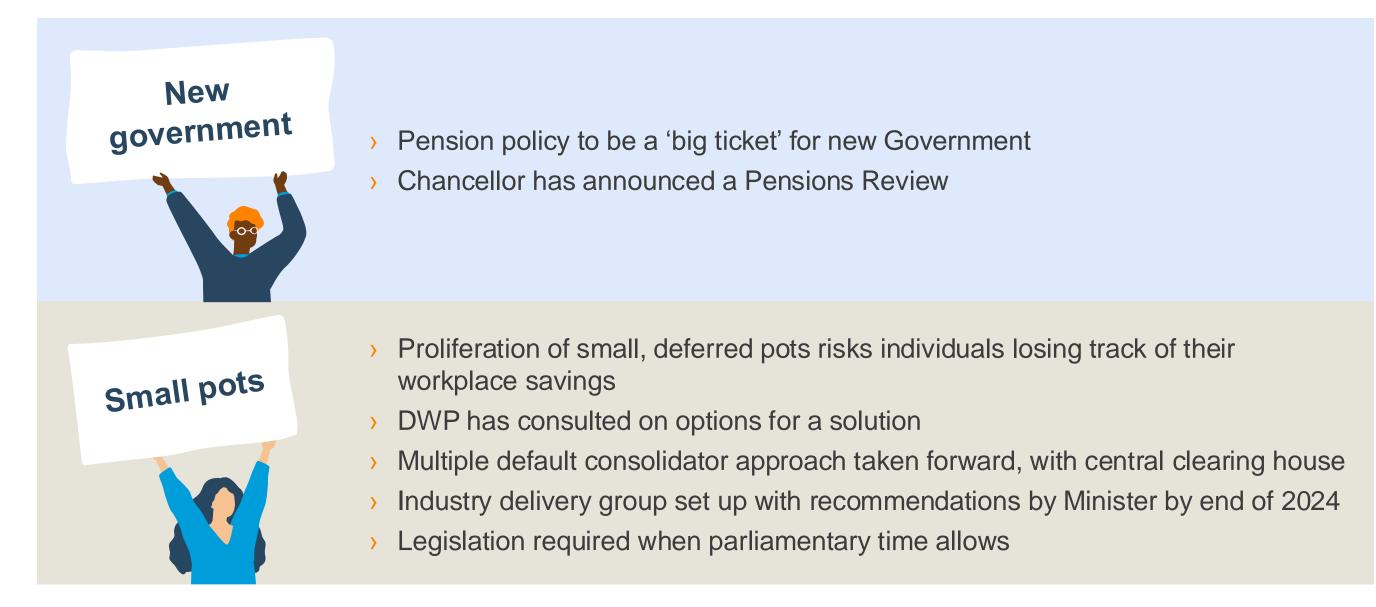




# **Future policies**

Philip Brown

# What the future might hold



# What the future might hold

#### **Changes in legislation**

- First phase to focus on investment – improving pension outcomes and increasing investment in the UK
- Second phase to consider wide pension policy, including retirement adequacy

#### **Pension dashboard**

- > This will continue
- To date no ministerial comments or updates, but value of dashboard understood
- > Focus on consumer protection

#### HMT Pension Investment Review Call for Evidence

To set the direction of travel for consolidation of the market





# Member dashboard spotlight

Andrew Oldacre



#### Log into your NEST member account for the first time

If you haven't logged into NEST before, we'll need more information about you to set up your online account. Please enter your details below.

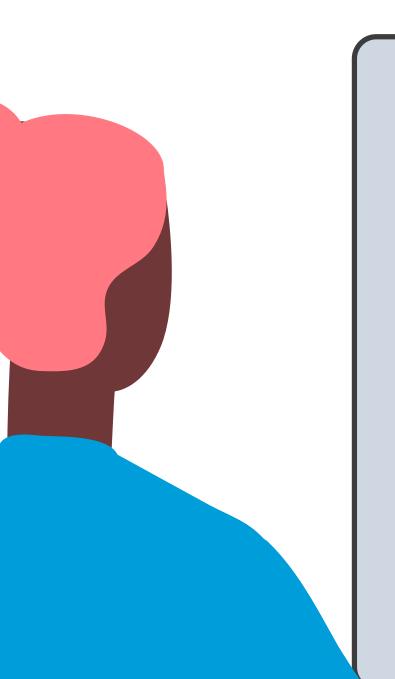
If you have logged in before you don't need to give us your details again. Just click on the Login button at the top of the page.

All the fields marked with an asterisk \* are required.

You'll find your NEST ID on the front page of your NEST member welcome letter. This letter is sent to your postal address, provided by your Employer at the time of enrolment.

Date of birth * Your NEST ID *	DD Month VYYY	
	I don't have my NEST ID	
Provide either *		
National Insurance number		
or		
Alternate unique identifier	(?	
Tick the box to confirm you're not a robot and then follow the instructions. *	l'm not a robot	
	Cancel	

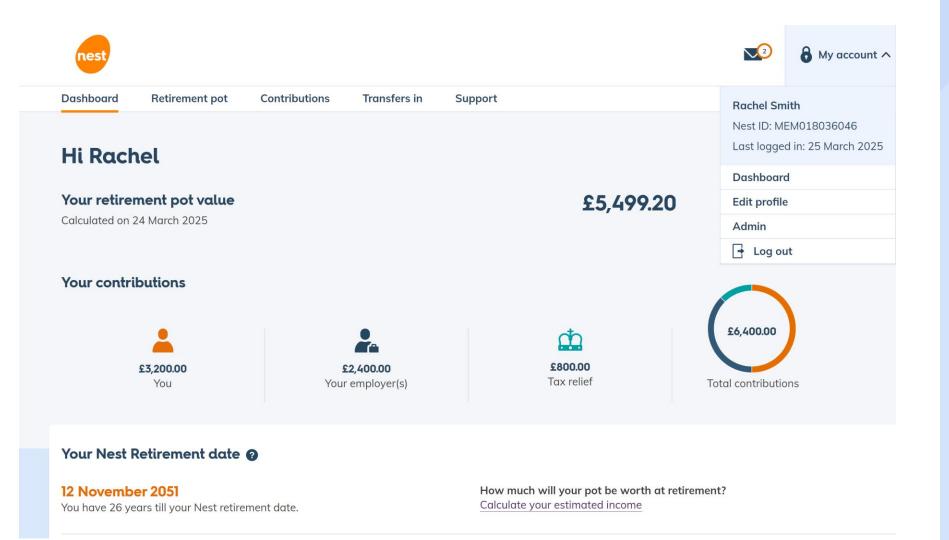
# Log in for the first time



Your retrement pot value £5,499.20 constraint   Calculated on 24 March 2023 Constraint   Your contributions Calculated your point   Calculated your point Calculated your point   Your Nest Retirement date 9 Nour employer(s)   Your Nest Retirement date 9 Nour environt   Your Carrent fund Nour Your environt   NEST Retirement back Ind out how Nest invests your money Landout your fund   Nation 2005 Pron your salery - 109511H00185   1002025 Pron your salery - 1
Calculated on 24 March 2025 Your contributions Salooo You ''''''''''''''''''''''''''''''''''''
Image: Note Signed S
12 November 2051       How much will your pot be worth at retirement?         Your current fund       Infloated income         NEST Retirement Dctre Fund       Find out how Nest invests your money         Learn about your fund       Learn about your fund         1/03/2025       From your solary - 10591LH001BS       £3.200.00         1/03/2025       Employer - 10591LH001BS       £3.200.00         1/03/2025       Employer - 10591LH001BS       £3.200.00         Vew previous contributions       Émployer - 10591LH001BS       £3.200.00         Vew previous contributions       Employer - 10591LH001BS       £4.200.00         Molie       Not provide       Émployer - 10591LH001BS       £4.200.00         Learner Montere
NEST Retirement Date Fund     Find out how Nest Invests your money Learn about your fund       Latest contributions     Extension       1/03/2025     From your salary - 10591LH001BS       1/03/2025     Employer - 10591LH001BS       View previous contributions     £3,200,00       View previous contributions     £2,400,00       Your contact detatls up to date.     Your beneficiaries       Its important to keep voor model.     Your beneficiaries       Final model.     Notprovided
11/03/2025     From your salary - 10591LH001BS     £3,20,00       11/03/2025     Employer - 10591LH001BS     £2,400,00       Very revious contributions         Your contact detalls     Your beneficiaries       It's important to keep your jour details up to date.     Your beneficiaries       Email     Rochel.Smith@nest.co     Le us know if you'd like to change who should inherit your pension pot if you die.       Mobile     Not provided     Not provided
11/03/2025     Employer - 10591LH001BS     £2,400.00       View previous contributions     View previous contributions     £2,400.00         Your contact detalls     View previous contributions     Your beneficiarles         It's important to keep your you details up to date.     Your beneficiarles       Email     Rachel.Smith@nest.co     Let us know if you'd like to change who should inherit your pension pot if you die.       Mobile     Not provided     Not provided     Not provided
View previous contributions         Your contact details         It's important to keep your sonal details up to date.         Email       Rachel.Smith@nest.co         Mobile       Not provided
Your contact detalls     Your beneficiaries       It's important to keep your of details up to date.     Let us know if you'd like to change who should inherit your pension pot if you die.       Email     Rachel.Smith@nest.co       Mobile     Not provided
It's important to keep your personal details up to date.     Let us know if you'd like to change who should inherit your pension pot if you die.       Email     Rachel.Smith@nest.co       Mobile     Not provided
Email     Rachel.Smith@nest.co       Mobile     Not provided
Mobile Not provided
Address N E S T Corporation E14 4PU
Edit personal details Add beneficiaries

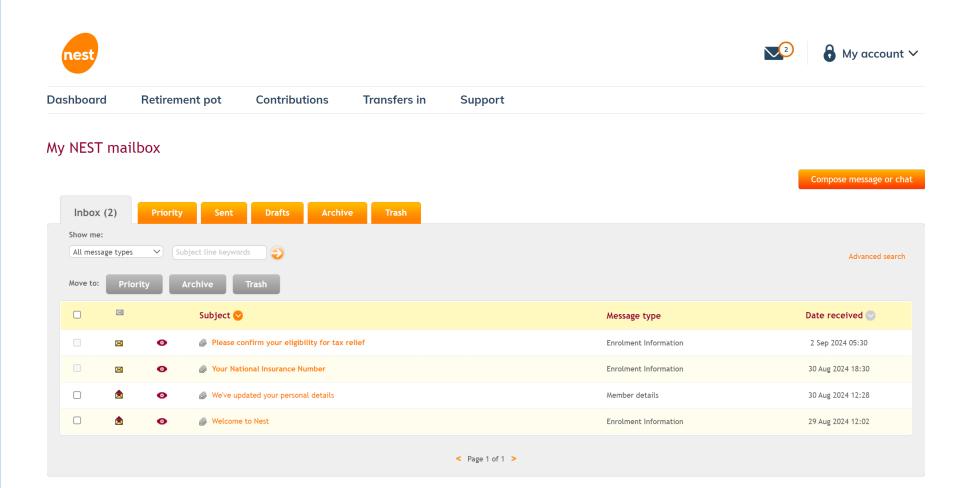
# Log in for the first time

### **Pot value**





# **Secure inbox**



Back to my home page



# **Retirement date and contributions**

Your current fund Find out how Nest invests your money **NEST Retirement Date Fund** Learn about your fund Latest contributions 11/03/2025 From your salary - 10591LH001BS £3,200.00 11/03/2025 Employer - 10591LH001BS £2,400.00 View previous contributions



#### Contribution details

Here are the contributions made between 10 March 2025 to 8 April 2025. If you'd like to view a different list, click New search.

 Contributions made between 10 March 2025 and 8 April 2025
 New search

 Contributions for Miss Rachel Smith
 Member NEST ID: MEM018036046

#### Download results

? Date received Contribution type Amount(£) Status 11 March 2025 From your salary - 10591LH001BS Invested 3200.00 Less contribution charge 57.60 Tax relief Pending 800.00 Less contribution charge on tax relief n/a ? 3142.40 V Amount invested 2400.00  $\mathbf{\Delta}$ 11 March 2025 Employer - 10591LH001BS Invested Less contribution charge 43.20 ? 2356.80 Amount invested

< Page 1 of 1 >

Close

Accessible version of contribution details

# Beneficiaries, contact details and quick links

#### Your contact details

It's important to keep your personal details up to date.

Email	Rachel.Smith@nest.co
Mobile	Not provided
Address	N E S T Corporation E14 4PU

Edit personal details

#### Your beneficiaries

Let us know if you'd like to change who should inherit your pension pot if you die.

Add beneficiaries

Learn more

Quick links



Retirement pot

Your pot details

Investment history Additional fund choices



Contributions

Set up regular payments Make one-off payment

Manage employer contributions



Transfer money into Nest

Transfer in other pensions View transfer history



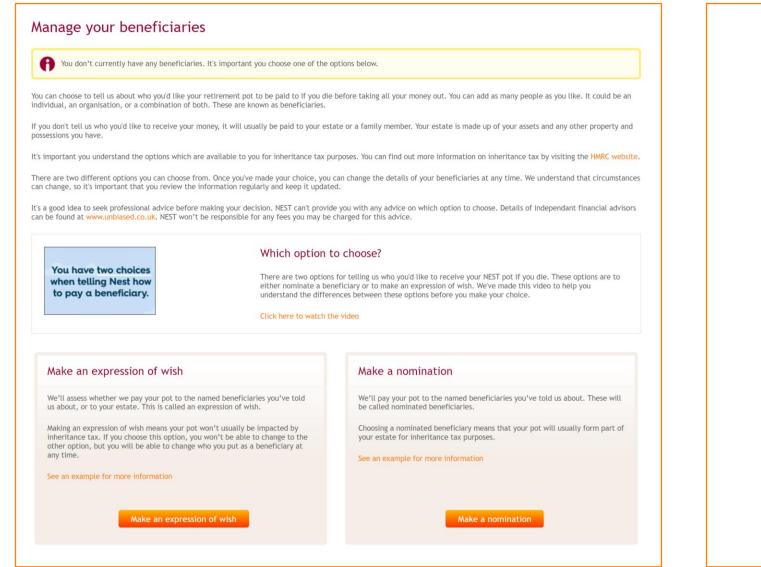
Take your money out

Retirement options

Transfer to another pension provider



# Manage your beneficiaries



#### Your beneficiary details

Enter the details of your beneficiaries along with the share of your retirement pot you'd like them to get. You can't make your estate one of your beneficiaries. If you enter your estate as a beneficiary instead of naming specific individuals or organisations, in the event of your death your instruction will be invalid and we'll treat your retirement pot as though you hadn't chosen any beneficiaries.

NEST will take into account your personal circumstances when deciding who gets your money when you die. Your pot will usually be free from inheritance tax.

If you haven't yet decided how much you'd like to allocate to them, you can tell us in the next step.

\* Please fill in all fields marked with an asterisk.

Choose beneficiary type	Individual O Charity, trust or other organisation	?				
Title *	Select one					
First name *						
Middle name						
Last name *						
Relationship	Select one					
Address location *	UK Onon-UK We'll use this address for important correspondence. Please make sure you've got the most up-to-date address.					
Building number or name		?				
Postcode *	Find address					
Tell us how much of your pot you want to allocate						
Share of your pot	%					
		Cancel				

8

### **Fund choices**

#### Changing your fund choice

There are different ways we can manage your retirement pot. On this page you can make some choices about how we do that. You can change your fund at any time free of charge, but you don't need to change it if you don't want to.

Your retirement pot is currently invested in the NEST Retirement Date Fund	Switch funds
NEST Retirement Date Fund details This is the fund your money is automatically put into unless you choose another option. It has been designed specifically for our members. It aims to retirement pot grow faster than the cost of living and then focus on protecting your money as you near your retirement date.	nake your
Read more about yo	ur current fund 🌍

#### Funds you can switch to

If you'd like to change the fund you're in, you can choose from the other options listed below. It's important to read the descriptions carefully to make sure you're happy with your choice.

Changing your fund can make a difference to what you get at the end. It's important you understand what each of the funds aim to do and what that means for your pot.

For more information on pensions and investments you can visit the MoneyHelper website.

NEST Retirement Date Fund	>	NEST Retirement Date Fund
NEST Ethical Fund	>	This is your current fund. Who is it for?
NEST Sharia Fund	>	When you join NEST we automatically invest your retirement pot in one of our NEST Retirement Date Funds. Your money will automatically be invested in the one that matches your State Pension age (SPA), as it is when you join NEST. Your SPA will become your NEST retirement date unless you tell us otherwise. So if you're due to reach your SPA in 2054, we'll invest your
NEST Higher Risk Fund	>	pot in the NEST 2054 Retirement Fund. These funds are designed to suit most NEST members. What's the objective?
NEST Lower Growth Fund	>	The aim of the fund is to grow your money faster than the cost of living in the long term and give you a steady return on you money.
		How does the fund work?
		NEST has a Retirement Date Fund for every year we expect members to take their money out. They are designed to manage your money appropriately for your age and be ready for the year you plan to take your money.



# **Additional voluntary contributions**

#### Regular additional contributions

Setting up regular additional contributions is the simplest way to build up your retirement pot. You can pay your additional contributions monthly by Direct Debit.

To get an idea of how much your retirement pot could be worth in future and how additional contributions could help it to grow, see our Pension Calculator.

Our records show you're eligible for tax relief. We'll collect this on your behalf and add it to your contributions. If our records are incorrect and you're not eligible for tax relief please update your status. This can be done by clicking *My details* at the top of the page and then going to *Edit your profile*. Please update your status before making an additional contribution.

\* Please fill in all fields marked with an asterisk

#### How much would you like to contribute each month?

If you're eligible for tax relief we'll collect it on your behalf from the government and add it directly to your NEST pot. You can check what rate of tax relief the government has told us to claim for you by clicking *Edit personal details* in the *Edit your profile* area of your online account.

If you're a higher rate taxpayer you can claim any additional tax relief through an annual return to HMRC.

For more information on how we claim tax relief visit our member help center.

The minimum amount you can contribute each month is £10.00.

Monthly contribution *	£	) .	) (	?



Cancel

# Transfers



#### Transferring money into your NEST retirement pot

By transferring money into your NEST retirement pot, you can consolidate all your savings into one account. We'll guide you through the steps you need to take. You can cancel the transfer after sending us your request, providing that the other scheme hasn't sent us the money.

We support the use of Origo Options which is designed to speed up the way we communicate with your current provider using an online method. We can only use this if your current provider also supports the use of Origo Options. Transfers requested this way take around 4 weeks to complete. If we have to send a request by post, you'll need to complete some forms for us and for your current provider. If this is the case, the transfer can take around 10 to 12 weeks to be completed.

#### Make a transfer

To transfer money from another pension scheme into your NEST pot, click *Request transfer* and follow the steps. It's important to make sure that all the details provided are correct. We'll contact your current pension provider and start the transfer process.

Before you start you'll need to make sure you've got the name of your current pension provider, their address, the policy number that you're transferring and if possible the name of the pension scheme that you're transferring from.

Request transfer

#### Already requested a transfer?

You can check the status of any ongoing or any previous transfer requests that you've made.

Check status

# Beneficiaries, contact details and quick links

#### Your contact details

It's important to keep your personal details up to date.

Email	Rachel.Smith@nest.co
Mobile	Not provided
Address	N E S T Corporation E14 4PU

Edit personal details

#### Your beneficiaries

Let us know if you'd like to change who should inherit your pension pot if you die.

Add beneficiaries

Learn more



Retirement pot

Your pot details

Investment history Additional fund choices



**Quick links** 

Contributions

Set up regular payments Make one-off payment

Manage employer contributions



#### Transfer money into Nest

Transfer in other pensions View transfer history



Retirement options

Transfer to another pension provider







#### © Nest Corporation 2024. All rights reserved.

This information does not constitute financial, investment or professional advice and should not be relied on.

We do not make any personal recommendation or give advice to employers and their workers or third parties on how to make investment decisions. If you are considering using Nest you should consider talking to an appropriately qualified professional.

We do not give any undertaking or make any representation or warranty that this document is complete or error free. We do not accept responsibility for any loss caused as a result of any error, inaccuracy or incompleteness.

Any form of reproduction of all or any part of these slides is not allowed.

Any links on these slides to other websites and resources provided by third parties are given for your information only and we have no control over, and cannot take any responsibility for any loss caused to you by, the content of those sites or resources.

The Nest trade marks and trade names used above are owned by Nest Corporation and should not be used in any way without our permission.